# InterCapital ETF

# **Overview of Current ETF Suite**



# **1** InterCapital

### Summary

### **About InterCapital ETF**

InterCapital ETF is a newly established company part of the InterCapital Group and the legal successor to the ETF-related business previously operated by InterCapital Asset Management. As part of the group's strategic restructuring, the company was formed to provide a dedicated and focused platform for the development, management, and promotion of exchange-traded funds.

Building on InterCapital's strong track record in asset management and innovation, InterCapital ETF aims to drive further growth in the regional ETF market by offering efficient, transparent, and accessible investment solutions.

### InterCapital ETFs

Recognizing the global trends and investor preferences, InterCapital has decided to expand its offer to include ETFs. We decided to focus on our home markets, the South-Eastern Europe. The region offers a lot of opportunities and low valuations, but has so far been un-tapped by any serious ETF managers due to being fragmented and trading low volumes. In 2020 we introduced our first ETFs, and the plan is to grow the business even further, both by attracting more AUM to the existing ETFs, and offering new ETFs focusing on different markets and asset classes.

**So far we have 3 equity ETFs**, tracking the blue-chip equities of Croatia (CROBEX10tr), Slovenia (SBITOPtr) and Romania (BET-TRN). **Our fixed income offer** consists of an actively managed Romanian government EUR bond ETF and a EUR money market ETF.

To expand our offer even further, we have set the following goals:

- **1.** Offer more asset classes having already covered equity and fixed income, we are open to new possibilities (like crypto).
- 2. Bundle up the region within single ETFs we are exploring the possibility of tracking indices targeting the entire region, both within equity and the fixed income space.
- Enable exposure to the SEE region by listing the ETFs on multiple regional and Western 3. European markets and trading apps.





### InterCapital BET-TRN UCITS ETF

### **Investment Thesis**

Diversified exposure to **Romanian blue-chips.** 

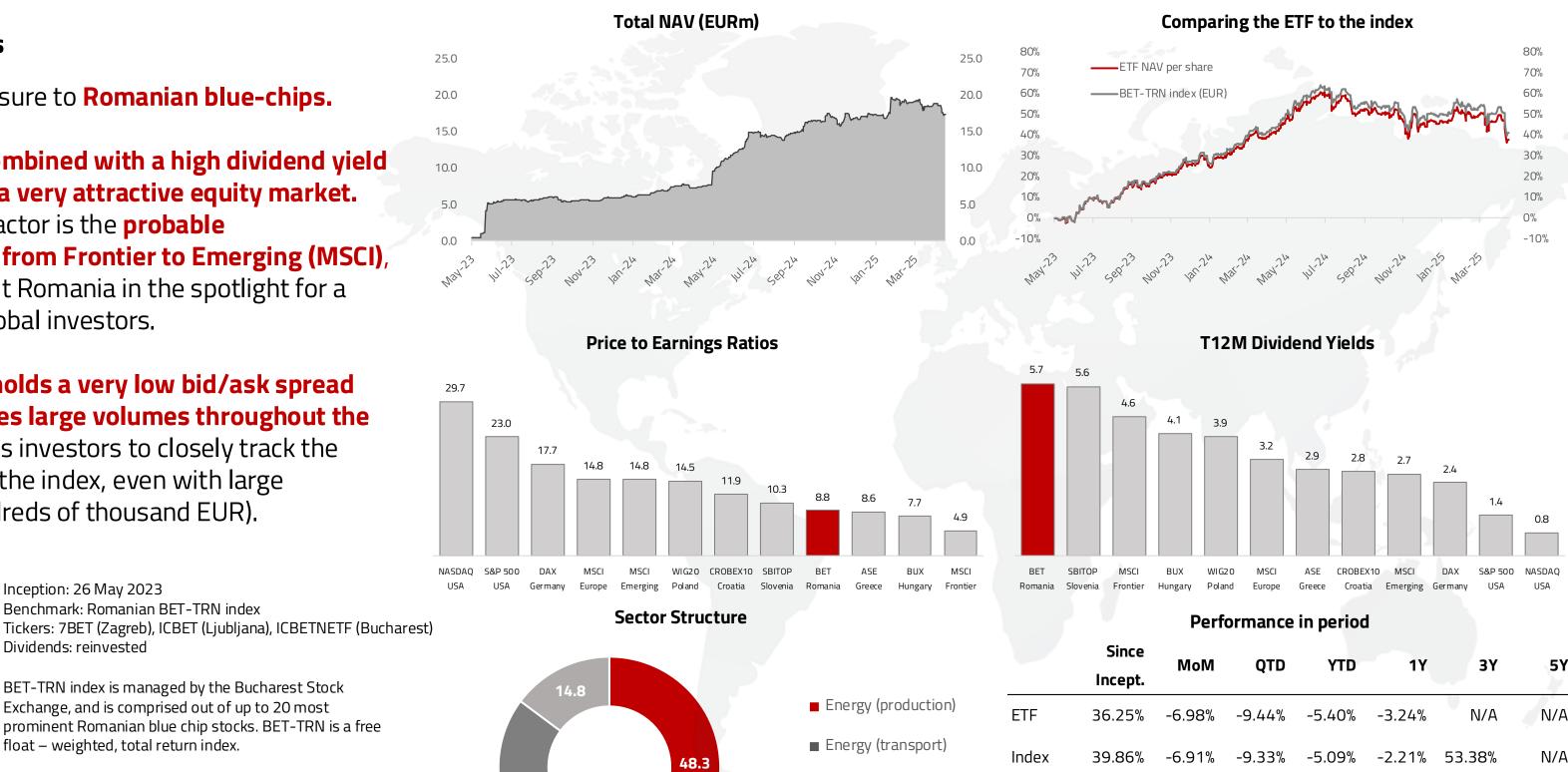
Very low P/E combined with a high dividend yield make Romania a very attractive equity market. A pending bull factor is the **probable** reclassification from Frontier to Emerging (MSCI), which should put Romania in the spotlight for a larger pool of global investors.

Market Maker holds a very low bid/ask spread (0.1%) and quotes large volumes throughout the day. This enables investors to closely track the performance of the index, even with large

Inception: 26 May 2023

Benchmark: Romanian BET-TRN index

quantities (hundreds of thousand EUR).



### Cost structure

About the index

Key info

Dividends: reinvested BET-TRN index is managed by the Bucharest Stock

Exchange, and is comprised out of up to 20 most prominent Romanian blue chip stocks. BET-TRN is a free float – weighted, total return index.

Management fee: 0.6% p.a. Custody fee: 0.08% p.a. Total expense ratio: 0.98%



27.3

9.6

		Since	МоМ	QTD	YTD	1Y	ЗҮ	5Y
		Incept.		QID	TID		51	51
uction)	ETF	36.25%	-6.98%	-9.44%	-5.40%	-3.24%	N/A	N/A
sport)	Index	39.86%	-6.91%	-9.33%	-5.09%	-2.21%	53.38%	N/A
	Diff.	-3.61%	-0.07%	-0.11%	-0.31%	-1.04%	N/A	N/A



### InterCapital SBITOPtr UCITS ETF

### Investment Thesis

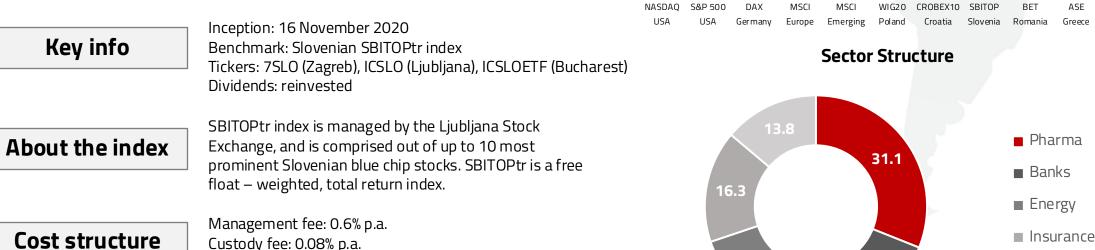
Diversified exposure to **Slovenian blue-chips**.

#### Very low P/E combined with a high dividend yield С make Slovenia a very attractive equity market.

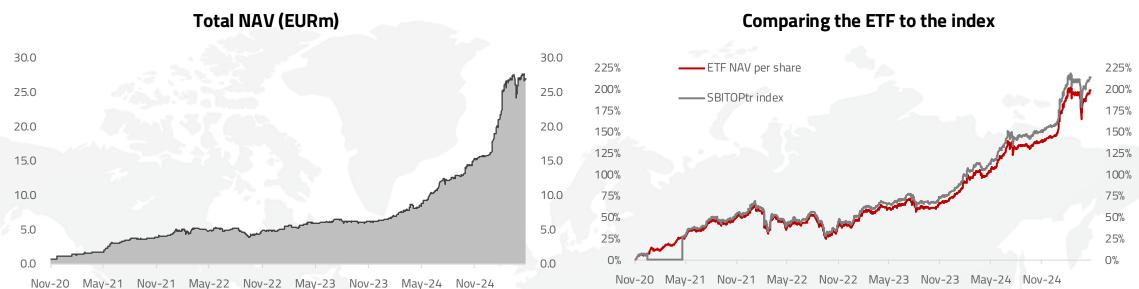
Heavy weighers such as the pharma company Krka are committed to keep increasing dividends, so investors will keep benefiting from high dividend yields on top of the possible converging of P/E to other markets.

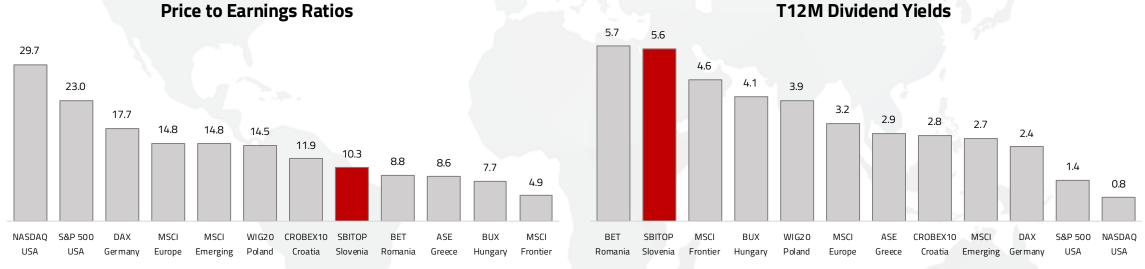
### Market Maker holds a very low bid/ask spread (0.1%) and quotes large volumes throughout the day. This enables investors to closely track the

performance of the index, even with large quantities (hundreds of thousand EUR).



Total expense ratio: 0.98%





18.7

20.0

Other

### Performance in period

	Since	МоМ	QTD	YTD	11	ЗҮ	5Y
	Incept.		UI	ΠD	11	51	51
ETF	198.93%	7.44%	0.56%	21.93%	47.78% <sup>·</sup>	111.89%	N/A
Index	N/A	7.51%	0.64%	22.04%	48.82% <sup>-</sup>	118.38%	N/A
Diff.	N/A	-0.07%	-0.08%	-0.10%	-1.04%	-6.49%	N/A



### InterCapital CROBEX10tr UCITS ETF

### Investment Thesis

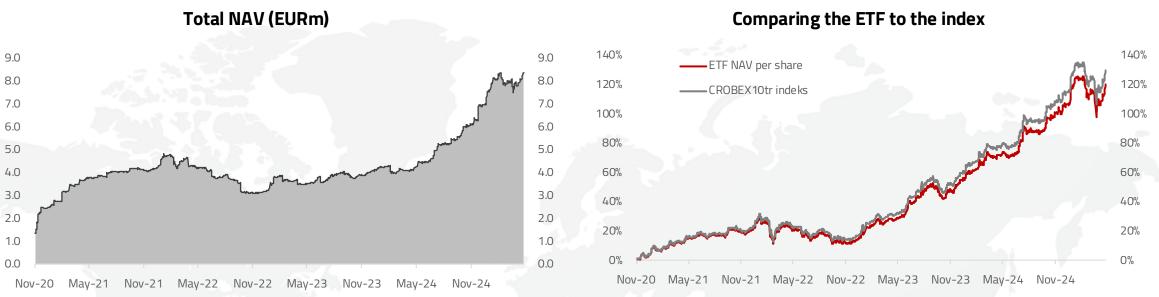
Diversified exposure to Croatian blue-chips.

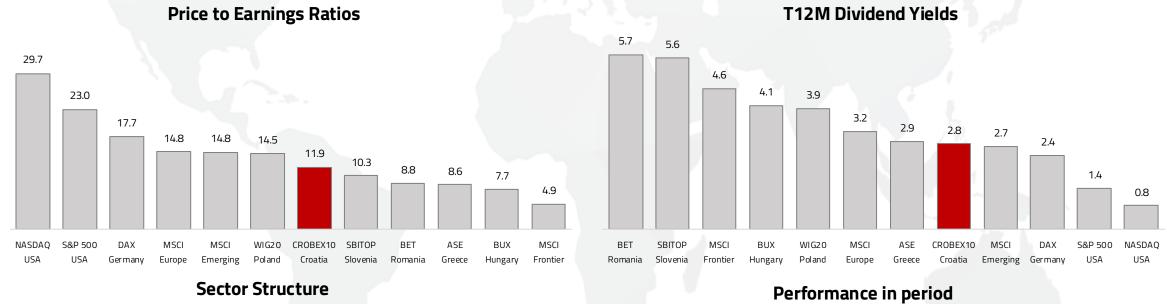
#### Defensive index due to high exposure to Food and С

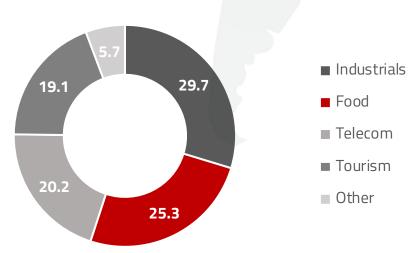
**Telecom.** Many companies are cash-heavy, further increasing their defensiveness, but this results in higher multiples compared to the rest of the region.

### Market Maker holds a very low bid/ask spread (0.1%) and quotes large volumes throughout the

day. This enables investors to closely track the performance of the index, even with large quantities (hundreds of thousand EUR).







### Key info

Inception: 16 November 2020 Benchmark: Croatian CROBEX10tr index Tickers: 7CRO (Zagreb), ICCRO (Ljubljana) Dividends: reinvested

About the index

CROBEX10tr index is managed by the Zagreb Stock Exchange, and is comprised out of 10 most prominent Croatian blue chip stocks. CROBEX10tr is a free float weighted, total return index.

Cost structure

Management fee: 0.6% p.a. Custody fee: 0.08% p.a. Total expense ratio: 0.98%

	Since	МоМ	QTD	YTD	11	ЗҮ	5Y
	Incept.		QID			51	51
ETF	118.89%	6.64%	2.81%	6.03%	28.03%	79.36%	N/A
Index	128.81%	6.72%	2.90%	6.49%	29.24%	84.66%	N/A
Diff.	-9.92%	-0.08%	-0.09%	-0.46%	-1.21%	-5.31%	N/A



## **Detailed Composition of Equity ETFs**

### **CROBEX10tr UCITS ETF**

Bloomberg	Company	Weight	Sector	5
HT CZ Equity	Hrvatski Telekom	20.2%	Telecom	Ì
KOEI CZ Equity	Končar Grupa	19.3%	Industrials	
PODR CZ Equity	Podravka	18.9%	Food	
ADRS2 CZ Equity	Adris	9.6%	Tourism	
RIVP CZ Equity	Valamar Riviera	9.4%	Tourism	
KODT CZ Equity	Končar D&ST	7.2%	Industrials	
ATGR CZ Equity	Atlantic Grupa	6.4%	Food	
HPB CZ Equity	HPB Banka	4.2%	Other	
ERNT CZ Equity	Ericsson Nikola Tesla	3.2%	Industrials	
SPAN CZ Equity	Span	1.5%	Other	

### **SBITOPtr UCITS ETF**

Bloomberg	Company	Weight	Sector
KRKG SV Equity	Krka	31.1%	Pharma
PETG SV Equity	Petrol	20.0%	Energy
NLBR SV Equity	NLB Grupa	18.7%	Banks
ZVTG SV Equity	Triglav	8.7%	Insurance
POSR SV Equity	Sava Re	7.6%	Insurance
LKPG SV Equity	Luka Koper	5.7%	Other
TLSG SV Equity	Telekom Slovenije	4.4%	Other
CICG SV Equity	Cinkarna Celje	3.3%	Other
EQNX SV Equity	Equinox	0.4%	Other

### **BET-TRN UCITS ETF**

Bloomberg
TLV RO Equity
SNP RO Equity
H2O RO Equity
SNG RO Equity
BRD RO Equity
DIGI RO Equity
TGN RO Equity
SNN RO Equity
M RO Equity
EL RO Equity
TEL RO Equity
FP RO Equity
ONE RO Equity
AQ RO Equity
ATB RO Equity
PE RO Equity
SFG RO Equity

TTS RO Equity T WINE RO Equity TRP RO Equity

DISCLAIMER: Past performance is not indicative of future results. Investments can fluctuate in value, and there is no guarantee of profits. Please consult with a financial advisor before making any investment decisions.

Company	Weight	Sector
Banca Transilvania	19.9%	Banks
OMV Petrom	19.3%	Energy (production)
Hidroelectrica	15.6%	Energy (production)
Romgaz	9.9%	Energy (production)
BRD Bank	7.3%	Banks
Digi Communications	3.8%	Other
Transgaz	3.8%	Energy (transport)
Nuclearelectrica	3.5%	Energy (production)
MedLife	3.3%	Other
Electrica	3.0%	Energy (transport)
Transelectrica	1.8%	Energy (transport)
Fondul Proprietatea	1.6%	Other
ONE United Properties	1.1%	Other
Aquila	1.1%	Other
Antibiotice	1.0%	Other
Premier Energy	1.0%	Energy (transport)
Sphera Franchise Group	0.9%	Other
Fransport Trade Services	0.7%	Other
Purcari Wineries	0.7%	Other
Teraplast	0.6%	Other



### InterCapital Euro Money Market UCITS ETF

### **Investment Thesis**

### Exposure to EUR money market.

### ) Offers an attractive return, currently at 2.4% p.a.

This enables retail and other investors to enjoy the high short-term rates, a consequence of the Central Bank hikes following the inflation readings in the EU.

### Invests in the safest forms of assets with low

**volatility**. The ETF is comprised mostly of overnight deposits and treasury bills issued by highly rated Eurozone members.

# Market Maker holds a very low bid/ask spread (0.01%) and quotes large volumes throughout the

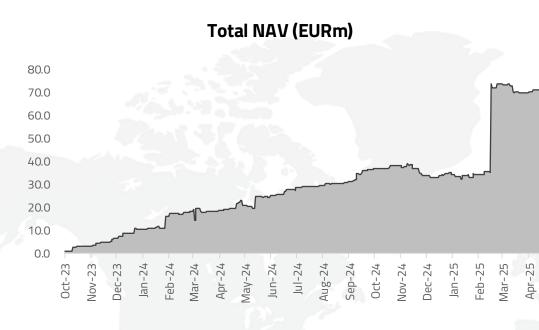
**day**. This enables investors to closely track the performance of the index, even with large quantities (hundreds of thousand EUR).

### Key info

Inception: 25 October 2023 Benchmark: €STR 1M (but actively managed) Tickers: 7CASH (Zagreb), ICASH (Ljubljana) Income: reinvested

### Cost structure

Management fee: 0.15% p.a. Total expense ratio: 0.32% p.a.



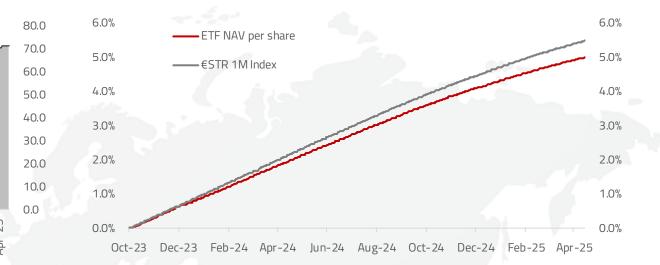
Current indicated net yield (annualized)

# 1.85%

**Possible investments** 

- Deposits in high-quality banks
- Treasury bills issued by Eurozone member states
- Reverse repo agreements
- Government bonds by Eurozone members maturing in <1 year
- Treasury bills issued by Eurozone institutions
- Money market funds

DISCLAIMER: Past performance is not indicative of future results. Investments can fluctuate in value, and there is no guarantee of profits. Please consult with a financial advisor before making any investment decisions.



#### ETF NAV per share development

#### Current portfolio composition

lssuer	Credit Rating (S&P)	Weight (%)	Yield (%)
France	AA	80%	2.10%
O/N	-/-	20%	2.20%

#### Performance in period

	Since	МоМ	QTD	YTD	1Y	зү	5Y
	Incept.		QID			51	51
ETF	5.01%	0.18%	0.22%	0.83%	3.00%	N/A	N/A
Index	5.50%	0.19%	0.24%	0.93%	3.28%	N/A	N/A
Diff.	-0.49%	-0.02%	-0.02%	-0.10%	-0.28%	N/A	N/A



### InterCapital EUR Romania Govt Bond 5 - 10yr UCITS ETF

### **Investment Thesis**

Exposure to **Romanian EUR government bonds.** The ETF is actively managed and targets bonds maturing in 5-10 years. The current AUM equals EUR 0.9m.

Romania offers attractive long-term EUR yields, current 10y above 6% p.a. This is significantly higher than other EU countries with similar rating.

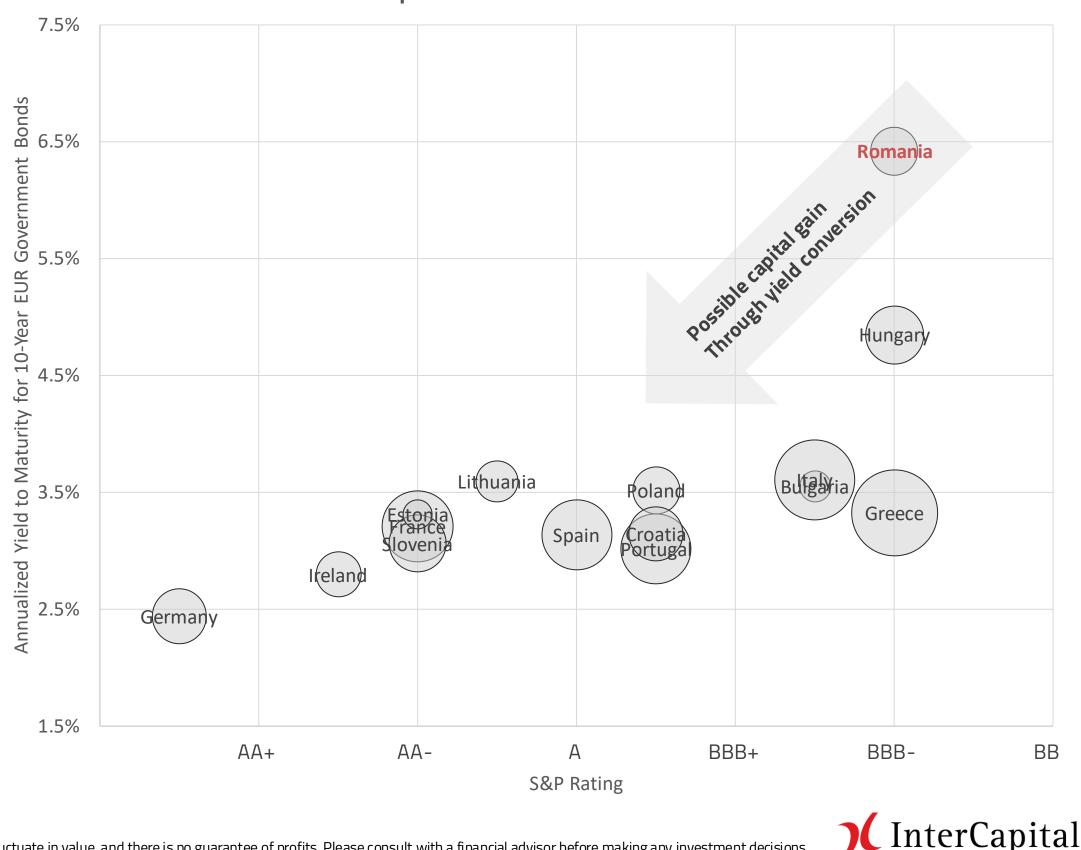
Further potential for capital gains due to yield **conversion**. Romania's spread over Germany has been declining since the country's EU accession, and we expect the trend to continue (similar to Croatia, for example).

### Market Maker holds a very low bid/ask spread (0.01%) and quotes large volumes throughout the

day. This enables investors to closely track the performance of the index, even with large quantities (hundreds of thousand EUR).

### Key info

Inception: 5 May 2024 Benchmark: N/A (actively managed) Tickers: 7GROM (Zagreb) Income: reinvested



### Cost structure

Management fee: 0.50% p.a. Total expense ratio: 1.10% p.a.

DISCLAIMER: Past performance is not indicative of future results. Investments can fluctuate in value, and there is no guarantee of profits. Please consult with a financial advisor before making any investment decisions.

### **Circle Size Represents the Debt to GDP Ratio**



# CONTACT

Krešo Vugrinčić, CFA

CEO

E: Kreso.Vugrincic@InterCapital.hr

in linkedin.com/in/kreso-vugrincic

Đivo Pulitika

Member of the Management Board E: Divo.Pulitika@InterCapital.hr

in linkedin.com/in/divopulitika

#### Legal Notice

This document is issued by InterCapital ETFLtd ("ICETF"). ICETF is authorized and regulated by the Croatian Financial Services Agency ("HANFA") and is a member of InterCapital group of companies ("InterCapital Group").

ICETF has based this document on information obtained from sources it believes to be reliable but which have not been independently verified. Any charts and tables included are from publicly available sources or proprietary data. This document is not, and should not be treated or relied upon as investment research or a research recommendation under applicable regulatory rules. No liability is accepted whatsoever for any direct, indirect or consequential loss arising from the use of this document. InterCapital is in no obligation to keep current the information in this document. The user of this document is solely responsible for making his own independent appraisal of and investigations into the products, investments and transactions referred to in this document as constituting investment advice. The exclusion of liability provided herein shall protect ICETF, its officers, employees, agents, representatives and/or associates in all circumstances.

The issuance of any details contained in this document, which is not for public circulation, does not constitute an offer or solicitation for, or advice that you should enter into, the purchase or sale of any security or other investment product or investment agreement, or any other contract, agreement or structure whatsoever. This document is intended for the use of clients who are professional clients or eligible counterparties only and is not indented for retail clients. This document is subject to the copyright of ICETF. Reproduction of this document, in whole or in part, or disclosure of any of its contents, without prior consent of ICAM, is prohibited.

2025 InterCapital ETF Ltd.

All rights reserved.





### InterCapital ETF



intercapitaletf.hr